

Babcock Ranch Realtor® University Syllabus

Woodlea Hall Discovery Center | 3rd & 4th Quarter 2020



INSTRUCTOR INFORMATION

Instructor	Email	Phone
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GENERAL INFORMATION

Description

Our mission at Babcock Ranch Realtor® University is to honor, reward & value our realtor partners while providing the education, support & access to make selling our award-winning community easier than ever.

Expectations and Goals

Graduates of Babcock Ranch Realtor® University will serve as ambassadors of the community, ready to share accurate facts and details regarding Babcock Ranch's sales and development progress.

Required Materials

Babcock Ranch Realtor® University will supply all materials required.

COURSE SCHEDULE

Topic	Time	Location
Registration & Networking	9:30 am	Discovery Center
Get inspired at the Discovery Center	9:30 am	Discovery Center
Connect with Babcock Brand, Vision & Core Initiatives	10-11 am	Discovery Center
Appreciate the History & Future of Babcock Ranch	10-11 am	Discovery Center
Partner with Town Ambassadors	10-11 am	Discovery Center
Navigate Online Resources	10-11 am	Discovery Center
Understand the Full Cost of Ownership	10-11 am	Discovery Center
Solar Tour	11-12 am	Group Tour to Field
Lunch & Networking	12 pm	Discovery Center
Meet the Builder Sales Teams	12:30 to 4 pm*	Group Tour to Models

* Completion time of the course may vary depending on the size of the group.

Additional Resources

Discovery Center Phone: 941.235.6901 | Hours: Mon-Sat 9-5 pm; Sun 11-5 pm
Discovery Center Address: 42850 Crescent Loop Babcock Ranch, 33982